



# Situational Coaching®

## Unleashing Performance

*Situational Coaching®* is designed to enable managers to consistently apply effective Situational Leadership® behaviors during performance-related coaching discussions. This workshop provides managers with the tools to unlock and maximize the engagement and performance of their teams, building their individual and collective capacity for higher levels of current and future performance.

In addition to multiple opportunities for learners to interpret and discuss complex behaviors, there are a number of activities dedicated to practicing the application of Situational Leadership® skills in coaching situations.



**Supervisors  
and Managers**



**Application  
Planner**



**Comprehensive  
Sustainment**

## Course Benefits

- ☑ Gain an increased ability to help others maximize their job performance.
- ☑ Reduce stress and increase efficiency by effectively aligning coaching behaviors to coachees' needs.
- ☑ Apply a coaching discussion framework to conduct more effective coaching conversations.
- ☑ Identify coaching opportunities and assess task-specific Performance Readiness® while monitoring progress.



# The Essential Next Step

Across the industry, *Situational Coaching*<sup>®</sup> is the only integrated approach to leadership and coaching using the Situational Leadership<sup>®</sup> Model.



## In-Person Instructor-Led

*Situational Coaching*<sup>®</sup> is a one-day, practice-driven workshop designed to increase managers' ability to consistently apply Situational Leadership<sup>®</sup> behaviors to enhance the impact of their coaching discussions. The program is uniquely structured to provide an iterative progression of targeted and intentional opportunities for case study application, coaching skill practice and feedback.



## Virtual Instructor-Led

*Situational Coaching*<sup>®</sup> Virtual combines six sessions with a five-part case study that provides participants ample opportunity to practice applying the Situational Coaching<sup>®</sup> Process. Participants utilize coaching tools to help structure and guide their effective application of the Situational Leadership<sup>®</sup> Model during coaching conversations.



One-Day



E-Certification



Flexible Scheduling



E-Certification

Interested in learning more? [info@situational.com](mailto:info@situational.com) | 919.335.8763 | [situational.com](http://situational.com)

Situational Leadership<sup>®</sup>, Performance Readiness<sup>®</sup> and Situational Coaching<sup>®</sup> are trademarks of Leadership Studies, Inc. Copyright © 2020 Leadership Studies, Inc. All rights reserved.