



Leading With DiSC®

Influencing Performance

Leading With DiSC® integrates the Everything DiSC® Management Behavioral Model with the Situational Leadership® approach to guide participants on a path of self-discovery into their own management style preferences and motivations. This discovery sheds light on the potential challenges and opportunities leaders encounter when working with individuals that exhibit inherently different DiSC® behavioral biases and preferences. Critical to managerial success, the experience enables learners to leverage their awareness of an individual's DiSC® style to accurately diagnose Performance Readiness® and then respond with the appropriate leader style behaviors.



**New and
Experienced
Managers**



**Everything DiSC®
Management
Profile**



**Comprehensive
Sustainment**

Course Benefits

- ✓ Foster alignment and engagement with an objective language to influence behavior.
- ✓ Build productive teams by maximizing the strengths of individual members.
- ✓ Gain insight into how DiSC® preferences shape management style tendencies.
- ✓ Enhance multidirectional influence skills with targeted, actionable communication strategies.
- ✓ Apply an understanding of self and others to bridge differences in style, build relationships and optimize interactions.



Adapt to Maximize Effectiveness

By effectively adapting their approach to meet the DiSC® preferences and performance needs of those they lead, managers are able to enhance communication and connection and successfully engage in more productive interactions.



In-Person Instructor-Led

Leading With DiSC® is a one-day, interactive, learner-centric workshop that focuses on how leaders can apply the Situational Leadership® approach through a DiSC® lens to optimize the way they communicate and engage with anyone they interact with or attempt to influence. A combination of video-based case studies, small-group activities, large-group discussion, peer coaching and reflection segments provide ample opportunities for collaborative learning, relevant application and skill building.



One Day



E-Certification



Virtual Instructor-Led

Leading With DiSC® Virtual is delivered via five 60- to 75-minute, synchronous virtual sessions. A variety of collaborative virtual platform tools, such as polls, breakout rooms and chat, support interactive skill building as participants engage in a combination of video-based case studies, small-group activities, large-group discussions, peer coaching and reflection segments.



Flexible
Scheduling



E-Certification

Interested in learning more? info@situational.com | 919.335.8763 | situational.com

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